



# ONETEAM

EXECUTIVE COACHING PROGRAMME

Introduction: *“Tell me and I’ll forget, show me and I will remember, involve me and I’ll deliver”*



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***Sir Clive Woodward***

- The ONE TEAM system is all about creating a culture in which teams can flourish
- For many organisations, the starting point of their culture is their logos and values
- But people’s behaviour, their actions and the purpose that drives them is what’s really at the heart of an organisations culture.

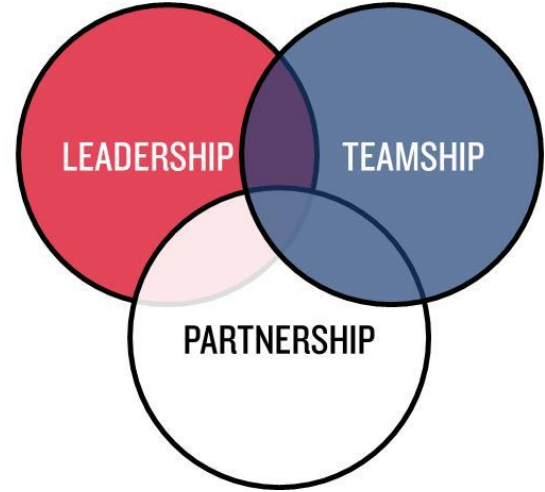
# The **ONE TEAM** model: “create an environment so good that each individual wants to be part of it and no-one wants to leave”

There are three criteria that make up Clive’s ONE TEAM system: Leadership; Teamship; and Partnership.

*Teamship* is the key area that most teams fail to understand but is the most important criteria in bringing a group of people together

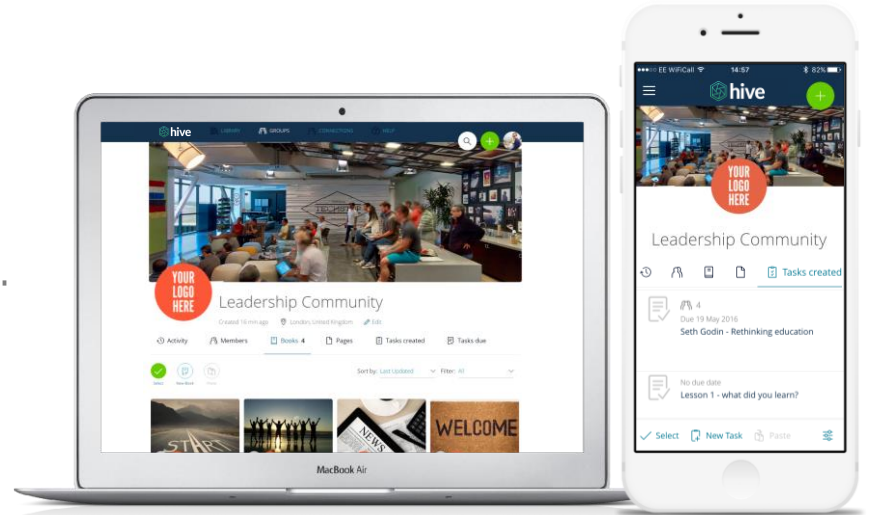
In Clive’s model all team members have a part to play in ensuring high levels of productivity and performance.

*Teamship* produces a set of *Winning Behaviours* which are a proven way for teams to establish a way of working together effectively for the greater good of the team



# Hive Learning Software - “Never Learn Alone”

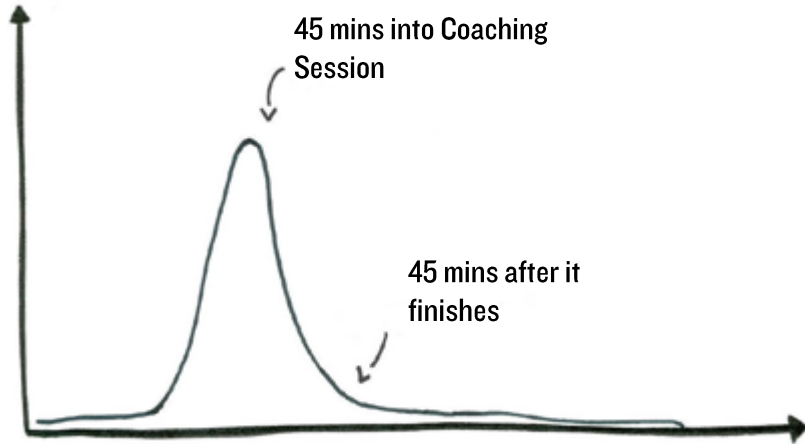
- At the heart of any One Team programme is the Hive Learning software. At the start of a programme all participants are trained on how to use the software.
- The Hive Learning software is custom built for sharing a teams *Winning Behaviours* and allows Clive to continue coaching team members outside of face to face sessions.
- The activity feed allows all team members to keep up to date with what’s happening within your team
- Pre read materials are loaded onto Hive before each session to ensure time in the workshops is maximised



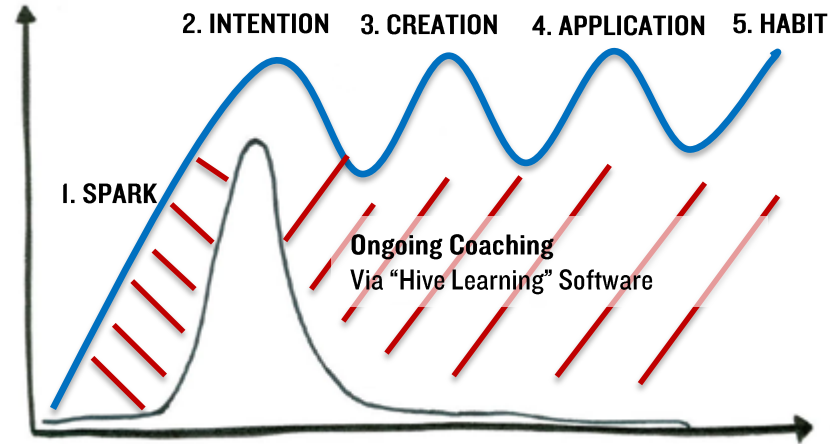
# Why Hive Learning is so important: “Whoever wins in IT tends to win”

## Traditional Executive Coaching

Learning momentum



## Clive’s “One Team” Approach



# Clive's ONE TEAM Approach:



## 1. INTENTION

Provoke insights and desire to work better together for greater good of team

## 2. CREATION

Convert desire into an agreed plan of collaborative action

## 3. APPLICATION

Bring your teams' values and culture to life through Winning Behaviours & Actions

## 4. ACTIVATION

Sharing of experiences and pledge commitment via "One Team: Software"

## 5. DNA OF A CHAMPION

Individuals taking personal Responsibility for bringing Winning Behaviours to life

← REMOTE COACHING VIA HIVE SOFTWARE →

## Programme Overview – 6 months:

**PRE WORK** – Before the Workshops begin CW will meet with each team member individually and training sessions will be provided on the Hive software

- **SESSION 1 - INTENTION:** Group Session / CW to introduce “One Team”
- **SESSION 2 - CREATION:** Creating Our Winning Behaviours Workshop
- **SESSION 3 - APPLICATION:** Pledge / Commitment Workshop
- **SESSION 4 - ACTIVATION:** Activating Our Winning Behaviours Workshop
- **SESSION 5 – DNA OF A CHAMPION:** Creating Champions

All workshops are led by Sir Clive Woodward and each workshop runs for c.2 hours

## Testimonial:



*“A truly rewarding team experience. We engaged with the programme with passion and a keen curiosity, behaving like sponges from the first session. You realise from Day One how much you can bring back to the business and to what extent all this can impact the way we all work together. Sir Clive provides the inspiration and the rule book, but it’s the team’s responsibility to shape the game.”*

**RICHARD WEISSEND – President, Heineken, Spain**